



# Win a New 32" Flat Screen TV!



Picture Yourself Watching your  
Favorite Movie or a Football Game on  
a New 32" Flat Screen TV

## Black & Associates Insurance "Yakkity Yak, Just Talk Black" 2010 Referral Reward Program

We've built our agency by taking special care of you—and our other clients. And it shows in the large number of people who call us because you recommend us. Naturally we want to grow—but only with the right kind of clients. Clients like you. We LOVE it when you "Just Keep Yakking" about the special treatment and low prices you receive from us! Now, we want to add a little FUN to the process! We're going to make YOU A WINNER when you tell a friend, relative or colleague about us.

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### 3 Chances, 3 Prizes for YOU to WIN!

<b>Chance #1</b>	Tell a friend, a colleague, a relative, an acquaintance. . .whoever. . .about us. When they contact us and tell us you sent them (don't worry, we ask who referred them): YOU WIN:   ▶ <b>FREE</b> Lottery ticket AND ▶ 1 chance to win a \$25 Gift card of your choice. ▶ 1 chance to win the Grand Prize 32" Flat Screen TV
<b>Chance #2</b>	The first week of each month we'll randomly draw from all of last month's Chance #1 qualifiers. ▶ <b>THE WINNER</b> will receive a \$25 Gift Card of your choice.
<b>Grand Prize!</b>	On December 13, 2010, we'll conduct a random drawing from all chances at the Grand Prize qualified through December 10, 2009. ▶ <b>THE GRAND PRIZE WINNER</b> will have the Grand Prize 32" Flat Screen TV in time for the Holidays!!

#### The Black & Associates Insurance Agency's "Yakkity Yak, Just Talk Black!" Program Rules:

- ▶ There is no limit on the number of chances you can create for yourself. Odds of winning are entirely dependent on the quantity of qualified chances created during the contest periods.
- ▶ This contest and the rewards provided are open to any human being on the planet who refers a prospect to our agency. You do NOT have to be a client to receive your free gas gift card or to be entered for a chance to win any of the random draw prizes.
- ▶ The prospects referred do NOT have to become our client for the referring party to receive any of the rewards and/or chances in this program.
- ▶ **Winners must allow us to advertise that they are a winner!**

**Thank You for Your Business! You Are Appreciated!!**